

Umeme Limited is pleased to present its unaudited interim condensed financial results for the six months period ended 30 June 2023



# **OPERATIONAL REVIEW**

The economy continues to recover from the Covid-19 effects with growth projected at 5.3% in the 2023/24 fiscal year. The increased economic activity and new connections to the grid have translated into an 8.3% increase in electricity demand for the six months to 30 June 2023 compared to the same period in 2022.

Electricity sales to domestic households, commercial, medium industrial and large industrial customers, increased by 7%, 11%, 10% and 11% respectively.

In addition, the reduction of connection charges and the introduction of Uganda Development Bank's hybrid loan financing scheme has led to an increase in new customer applications and connections.

During the period an additional 72,411 customers were connected to the grid, compared to 56,547 in 2022 representing 28% growth, and increasing the customer base to 1.8 million.

The distribution efficiency for the period increased to 83%, compared to 81% achieved in 2022 on account of reduction in distribution losses to 16.7% from 17.1% for the same period in 2022 and a revenue collection rate of 98.9%.

During the period, we invested Ushs 41.9 billion in the distribution network for projects approved by the regulator aimed at improving customer experience. The projects are related to improving quality of electricity supply to our customers, enabling growth in demand, reduction in energy losses, network reconfiguration and digitization and continued roll out of prepaid metering.

## Some of the projects being implemented include:

- · Dedicated lines to improve supply reliability to Referral Hospitals
- · Substations in Matugga, Hoima, Jinja, Kisugu, Mbarara and Mbale
- · UETCL integration and evacuation lines in Kasana, Luzira, Hoima
- $\cdot$  Various transformer injections across the country
- · New prepaid connections and prepayment retrofits
- Geospatial Network Information System
- Reliability improvement projects across the country

From a safety perspective, regrettably, we recorded seven fatalities on the distribution network arising from network interference and illegal operations by unauthorized people. We continue to implement mass sensitisation and public awareness initiatives focused on responsible use and associated risks of electricity. We appeal to the public to report unsafe network conditions, power theft, vandalism, or unauthorized network operations through any of our multiple service channels.



# **FINANCIAL REVIEW**

Performance comparisons are stated on a year-on-year basis comparing the six (6) months to 30th June 2023 with the similar period to 30thJune 2022.

**Revenues:** Revenues increased by 19.9 % to Ushs 1,076 billion compared to Ushs 897 billion in 2022. The growth in revenues is attributable to an 8.3% growth in electricity sales, underlying pricing and provision of construction services.

**Operating Costs:** Reduced slightly by 2.6% to Ushs 112 billion compared to Ushs 115 billion in 2022. The reduction is attributed to operating efficiencies, technology uptake and optimised supply chains. The reduction in global and country inflation contained cost escalations during the period.

## Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA):

Increased by 49.7% to Ushs 244 billion due to the 28% increase in gross profit and 2.6% reduction in operating costs.

**Amortization and Profit After Tax:** As the natural term of the concession is coming to its end in March 2025, the International Financial Reporting Standards (IFRS) require alignment of the amortization to the shorter of the remaining contract duration or underlying useful life of the assets in generation of economic benefits to the Company. Consequently, the amortization charge for the period increased to Ushs 210 billion compared to Ushs 79 billion of 2022.

The resultant **profit for the period** reduced to Ushs 13.2 billion compared to Ushs 64.4 billion of 2022.

**Cashflows:** Net operating cashflow increased by 18% to Ushs 221 billion supported by cash collections, operating profits, optimized working capital and financing costs during the period. We invested Ushs 41.9 billion (US\$ 11 million) in the distribution network. The capital investment programme prioritized projects relating to strengthening the distribution network and improving power reliability to our customers.

**Debt:** Term loans as of 30th June 2023 reduced by 72% to Ushs 74 billion (US\$ 20.4 million) from Ushs 268 billion (US\$ 71.2 million) at 30th June 2022 following the scheduled repayment of the term loans over the period. The final scheduled repayment of term loans is in December 2023.

**Dividends:** Based on the performance during the period, the directors recommend an interim dividend of Ushs 24.0 per share payable on or about 29th February 2024. The book closure date for entitlement to the dividend shall be 9th February 2024.

#### INTERIM CONDENSED STATEMENT OF PROFIT OR LOSS

	UNAUDITED 6 MONTHS ENDED 30 JUNE 2023	UNAUDITED 6 MONTHS ENDED 30 JUNE 2022
	(Ushs million)	(Ushs million)
Revenue from contracts with		
customers	1,075,690	896,999
Cost of sales	(719,797)	(618,571)
Gross Profit	355,893	278,428
Repair and maintenance		
expenses	(10,882)	(16,343)
Administration expenses	(100,986)	(98,766)
Foreign exchange (loss)/gain	(495)	15,612
Decrease in expected credit		
losses	-	(475)
Operating Profit Before		
Amortisation, Impairment,		
Interest And Tax	243,530	178,456
Amortisation and impairment of		
intangible assets	(210,197)	(78,518)
Operating Profit	33,333	99,938
Finance income	8,953	10,467
Finance costs	(25,619)	(17,626)
Profit Before Tax	16,667	92,779
Income tax charge	(3,477)	(28,403)
Profit for the period	13,190	64,376
Basic and diluted earnings per	Ushs	Ushs
share	8.1	39.6

INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME				
	UNAUDITED 6 MONTHS ENDED 30 JUNE 2023 (Ushs million)	UNAUDITED 6 MONTHS ENDED 30 JUNE 2022 (Ushs million)		
Profit for the period	13,190	64,376		
Other comprehensive income that may be reclassified to profit or loss in subsequent periods (net of tax):				
Exchange differences on translation from functional currency	(15,887)	71,755		
Total comprehensive (loss)/ income for the period, net of tax	(2,697)	136,131		

## INTERIM CONDENSED SUMMARY STATEMENT OF CASH FLOWS

	UNAUDITED 6 MONTHS	UNAUDITED 6 MONTHS
	<b>ENDED 30 JUNE 2023</b>	<b>ENDED 30 JUNE 2022</b>
	(Ushs million)	(Ushs million)
Net cash flows from operating		
activities	221,275	187,439
Investing activities		
Purchase of intangible assets	(41,862)	(55,903)
Net cash flows used in investing		
activities	(41,862)	(55,903)
Financing activities		
Repayment of principal on term		
loans	(101,547)	(90,384)
Net cash flows used in financing		
activities	(101,547)	(90,384)
Net increase in cash and cash		
equivalents	77,866	41,152
Cash and cash equivalents at 1		
January	(81,774)	(44,885)
Translation differences	2,601	(11,652)
Cash and cash equivalents at		
30 June	(1,307)	(15,385)

### INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION

	30 JUNE 2023	31 DECEMBER 2022		
	(Ushs million)	(Ushs million)		
ASSETS				
Non-current assets				
Intangible assets	679,150	771,996		
Other financial asset: Buy out				
amount	921,437	1,008,916		
Concession financial asset	336,569	340,121		
	1,937,156	2,121,033		
Current assets				
Inventories	76,527	66,157		
Contract assets	40,459	42,210		
Trade and other receivables	283,837	279,344		
Prepayments	31,455	16,224		
Bank balances	42,347	46,098		
	474,625	450,033		
Total Assets	2,411,781	2,571,066		
Equity And Liabilities Equity				
Issued capital	27,748	27,748		
Share premium	70,292	70,292		
Retained earnings	611,135	701,711		
Translation reserve	194,410	210,297		
	903,585	1,010,048		
Non-current liabilities				
Concession financial obligation	336,569	340,121		
Deferred tax liability	201,416	239,450		
	537,985	579,571		
Current liabilities				
Borrowings: current portion	74,286	176,631		
Customer security deposits	11	11		
Contract liabilities	106,250	91,788		
Accrued expenses	12,834	17,165		
Provisions	870	881		
Trade and other payables	690,857	532,160		
Current Income tax payable	41,460	34,950		
Bank overdrafts	43,643	127,861		
	970,211	981,447		
Total equity and liabilities	2,411,781	2,571,066		

#### ISSUED RETAINED TRANSLATION TOTAL SHARE EQUITY PREMIUM CAPITAL EARNINGS RESERVE (Ushs million) (Ushs million) (Ushs million) (Ushs million) (Ushs million) At 1 January 2022 153,804 893,154 27.748 70.292 641.310 Profit for the period 64,376 64,376 Other comprehensive 71,755 71,755 income, net of tax Total other comprehensive -64,376 71,755 136,131 income, net of tax Dividend declared (87,814) (87,814) At 30 June 2022 27,748 70,292 617,872 225,559 941,471 unaudited At 1 January 2023 27,748 70,292 701,711 210,297 1,010,048 Profit for the period 13,190 13,190 Other comprehensive (15,887) (15,887) loss, net of tax Total other comprehensive income/(loss), net of tax 13,190 (15,887) (2,697) Dividend declared (103,766) (103,766) At 30 June 2023 27,748 70,292 611,135 194,410 903,585 - unaudited

INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY

## **REVIEW AND APPROVAL**

The unaudited interim condensed financial statements for the period ended 30th June 2023 were reviewed by Ernst & Young, Certified Public Accountants of Uganda. The financial statements were approved by the Board of Directors on 18th August 2023, and were signed on its behalf by:

y:	PANAS		
	Chairman		
	Patrick Bitature		



Selestino Babungi